

DISTRIBUTOR AGREEMENT FORM & POLICY

CODE NO.



Name of Firm:

Name of Proprietor:

Market Place: Landmark

Tehsil: Distt:

GST.No.:

Mobile No.:



+91 8349609924



www.boltonexports.com



ceo@boltonexports.com



ABOUT BOLTON

Bolton Imports & Exports is a professionally managed company working towards excellence in the field of innovative biological and organic products for agriculture. We make agriculture - cost effective & sustainable. We produce new generation, eco friendly, safe, natural and result oriented agro inputs for crops growth, better yield, pest & disease management. We are working for a wide product portfolio that includes Plant growth promoters, Fertilizers, Pesticides, Insecticides, Yield Boosters, Bio Stimulants, Plant tonics etc.

Bolton Imports & Exports is Company with a commitment of best quality innovative products at competitive prices. Our products are well trusted for good results & excellent performance by our valued customers. Tripura products are being used successfully on various crops including Cotton, Groundnut, Chilli, Grains, Oil seeds & Pulses, Cereals, Fruits, Vegetables, Cash crops, Horticulture crops & Ornamental crops, in Open field & Protected farming.

VISION

Our vision is to provide enhanced range of quality products & services that exceeds the expectations of our esteemed customers, cost effectively and to be a leader in the industry.

MISSION

Our mission is to build long term relationships with our customers and to delight our customers at every opportunity through exceptional customer service. Our future looks bright as we continue developing a strong base of key customers and increasing the assets and investments of the company.

《 BUSINESS POLICY 》

To keep our marketing team as well as customers fully informed of various policies framed by the company for transacting business, we have compiled policy decision of the management on various aspects which will be followed in the, as per details given below.

1.PRICE:

Product wise prices for various packing shell be provided through standard price list which is subject to change from time to time. As and when the change in price list are effected, they will be conveyed through the revised price list. The price given in price list will exclude GST and other levies which shell be charged extra as applicable in the respective status at the time of dispatch of goods.

2. CREDIT PERIOD:

We shell allow a maximum credit of 90 days Except Fertilizer for sale of all products from the date of invoice. The party may, however, be required to make the payment even earlier then the due date so as to achieve maximum sales turnover with the credit limit assigned by them.

3. CREDIT LIMIT:

(A) On receipt of the new distributor application form subject to all documents having been found in order, credit limit equal to time of security deposit will be assigned by the customer at the time of creating customer code, further, revision on the credit limit can be made after collecting token advance money from the party. The token money must be taken by demand draft or at par cheque through NEFT/RTGS.

(B) As regards the enhancement of the credit limit of the existing customers, this will be strictly done for those parties who have made the payment before the due dates against the transaction made prior to the date of request for credit limit enhancement and also the volume of business don viz a viz credit limit. The other consideration for giving higher credit limits to the existing customer will include working capital employed by the customer, sales turnover they propose to achieve in the current financial year, payment performance is the proceeding year and so on in respect to the business transaction made by **Bolton Imports & Exports**

The credit limit will be assigned to the party by the NATIONAL SALES MANAGER / DIRECTOR Mktg. on the basis of recommendation by the Regional Head.

4. CASH DISCOUNT:

Company supply the material on maximum 90 days credit limit if any distributor make the payment in credit period then he will be applicable for the discount as per policy.

5. INTER PARTY TRANSFER :

As per company policy inter party transfer are not allowed, If any distributor transfer the material to another party then the company not responsible for the payment of the said material.

6. CHEQUE BOUNCING:

Those distributors enjoying cheque facility defaults by bouncing of the cheques more than 3 times due to any reason during any party of the business year, the cheque facility will be withdrawn instantly as administrative cost.

Rs. 1000/- (One Thousand) will be charged in case of cheque bouncing of the party.

7. AUTOMATIC BLOCKING OF SUPPLY:

In order to ensure timely payment by the customers, the company has made a provision in the E.R.P. SYSTEM to block the supply of the customer who fails to make the payment against overdue amount with the grace period of 30 days from the due date of payment against and supply. Accordingly, the system will be automatically blocked for further supply to the party which will be restored soon after the amount has been paid.

8. PAYMENT BY DD/CHEQUE/RTGS/NEFT :

(A) The payment received through Demand Draft / Cheques payable at per will be credited to the customer account the very same day of deposit in the bank. Credit of all cheques payable at per or other wise is subject to realization.

(B) The customer can also make payment through RTGS (Real Time Gross Settlement) or NEFT (National Electronic Fund Transfer) to get the credit limit of their amount faster in our books. The RTGS can be made through any branch of Private / Nationalized Bank having online facility. The amount transferred by any customer through RTGS/NEFT will be credited to their account the same day of proceeding having been received by our bank.

9. GOODS RETURN POLICY

A. If the material is received in leakage or damaged condition it should be in for me company in the time of receiving the material with snaps.

B. It will be checked and duly verification by our staff, if found the same the material will be replace or taken back by the company.

C. If the material return without any reason the 20 % of the value of total material return will be debited in distributor account rework charges.

D. The fright to return material will also be debited in distributor account.

10. TRADE DEPOSIT:

A customer is required to give a minimum trade deposit of Rs. 50,000/- (Fifty Thousands Only) to become a distributor of our company.

11. PAYMENT OF CASH TRANSACTIONS:

Payment of cash or any other material transaction by sales staff of the company should be completely avoided by our customer. If they do so it will be at their own risk.

12. FREIGHT:

Company will supply the material at customer's address but if any customer order minimum cases or minimum amount of Rs. 10000/- the freight will be added in invoice according to the weight and distance of the customer's address.

13. SUPPLY OF MATERIAL:

Company will supply the material at the first priority and to supply is also dependable on stock of material. In case of shortage of material then company will be provided the material according to raw material received. Company is not responsible, if any customer claim against late delivery.

All the supply are subject to force to major clause. There for, the customer can not claim loss of sales due to non-availability of goods ordered with the company.

WE WISH A FAIR & HEALTHY BUSINESS TRANSACTION WITH YOU, ALL THE BEST.

PROPRIETOR SEAL & SIGNATURE

AUTHORISED SIGNATORY
BOLTON IMPORTS & EXPORTS

LIST OF DOCUMENTS TO BE ENCLOSED:

S.No.	REQUIRED DOCUMENTS	YES/ NO
1	PESTICIDES LICENSE	
2	FERTILIZER LICENSE	
3	GST NO.	
4	AADHAR CARD	
5	PAN CARD	
6	3 BLANK CHEQUE	
7	LETTER HEAD 2	

IN CASE IF FIRM IS IN PARTNERSHIP, THE ENCLOSED THE PARTNERSHIP DEED TO BE SIGNED BY ANY PARTNER,
AND ALL THE DOCUMENTS MUST BE SELF ATTESTED BY THE PROPRIETOR / SIGNING AUTHORITY.

REQUIRED CREDIT DAYS.....CREDIT LIMIT RS.....
I / WE CERTIFIED THAT I/ WE HAVE GONE THROUGHT ALL THE PARTICULARS MENTIONED IN THIS FORM THOROUGHLY. I / WE DECLARE THAT THE DETAILS FERNISHED BY ME / US IN THIS FORM ARE TRUE AND CORRECT TO THE BEST MY/OUR KNOWLEDGE AND BEHALF.

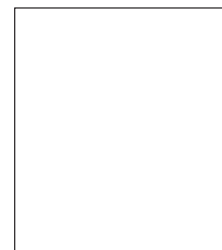
DECLARATION

"I HEREBY DECLARE THAT THE ABOVE-MENTIONED INFORMATION IS ACCURATE TO THE BEST OF MY KNOWLEDGE AND BELIEF." "I SOLEMNLY DECLARE THAT THE INFORMATION FURNISHED ABOVE IS FREE FROM ERRORS ALSO FOR AGRO PRODUCTS BUSSINESS IS TO BE THE BEST OF MY KNOWLEDGE AND BELIEF."OF BOLTON IMPORTS & EXPORTS

PROPRIETOR SEAL & SIGNATURE

BOLTON IMPORTS & EXPORTS

DISTRIBUTOR APPOINTMENT FORM



(CAPITAL LETTERS)

NAME OF THE FIRM
ADDRESS OF THE FIRM LANDMARK
SHOP NO:..... STREET NO:.....
TALUKA DISTT :.....
PIN CODE MOBILE NO.

A. STATUS OF THE FIRM AS APPLICABLE:

PROPRIETORSHIP

☐

PARTNERSHIP

☐

COMPANY

☐

DETAILS OF THE PROPRIETOR / PARTNERS / DIRECTORS :

A. NAME OF PROPRIETOR/ PARTNER
FATHER NAME
DATE OF BIRTH.....DATE OF MARRIAGE ANNIVERSARY.....
RESIDENTIAL ADDRESS WITH PIN CODE
.....

B. NAME OF PROPRIETOR/ PARTNER
FATHER NAME
DATE OF BIRTH.....DATE OF MARRIAGE ANNIVERSARY.....
RESIDENTIAL ADDRESS WITH PIN CODE
.....

C. SALES TURNOVER - SEGMENT WISE

PRODUCT	WHOLESALE	RETAIL	TOTAL
PESTICIDES			
FERTILIZERS			
TOTAL			

PARTICULARS:

1. GST NO :.....
2. DATE OF ESTABLISHMENT OF FIRM:.....
3. PESTICIDES LICENSE NO.....
4. FERTILIZER LICENSE NO.....
5. PREFERRED TRANSPORT
6. PREFERRED COURIER SERVICE
7. BANK ACCOUNT DETAILS: CHEQUE NO. 1 2 3
ACCOUNT TYPE (CURRENT / CC).....
NAME OF BANK:.....
BRANCH..... IFSC CODE.....
NAME OF THE CHEQUE SIGNING AUTHORITY.....

NAME OF THE COMPANIES WITH WHOME CURRENTLY WORKING AND THEIR RESPECTIVE BUSINESS IN LAST YEAR :

S.NO.	NAME OF COMPANY	BUSINESS STARTING YEAR	ANNUAL TURNOVER
1			
2			
3			

8. DETAILS OF TRADE DEPOSIT : RS.....
CHEQUE NO.....
9. SALES TARGET IN CURRENT YEAR.....
10. SALES TARGET IN NEXT YEAR.....

AUTHORISED SIGNATORY

PROPRIETOR SEAL & SIGNATURE

BOLTON IMPORTS & EXPORTS

IMPROVING **AGRICULTURE,** IMPROVING **LIVES**



BOLTON IMPORTS & EXPORTS

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